



MARK S. ARMSTRONG CLU, CHFC, FLMI
VALMARK SECURITIES

Life Insurance Marketing / Sales

- **Vice President of Life Insurance – ValMark Securities, Inc.**
- **Over 25 years financial services management experience, including 20 years as an executive-level consultant specializing in product development, analysis and advanced case design**
- **Publications – A.M. Best Review, Journal of Financial Service Professionals, CCH’s Journal of Practical Estate Planning**
- **Presentations – MDRT International Meeting, Local Estate Planning Conferences Throughout the U.S.A.**

Home Office:

- **Senior Product Manager for Universal Life and Annuity Products**
- **National Manager of Life Sales for Western and Southern States**
- **Director of Training**
- **Financial Analyst – Investments**
- **Fellow, Life Management Institute (with distinction)**

Education:

- **Bachelor of Arts, Economics – The University of Akron**
- **Master of Arts, Economics – The University of Akron**
- **NASD Series 7, 24, 63 licenses**
- **Chartered Life Underwriter and Chartered Financial Consultant**